

KITCHEN DESIGN

SERVING BERMUDA & THE CARIBBEAN FOR 40 YEARS



FREE
DESIGN
SERVICE

ONE
STOP
SHOPPING

ISLAND
SHIPPING
EXPERTISE



GET THE KITCHEN OF YOUR DREAMS

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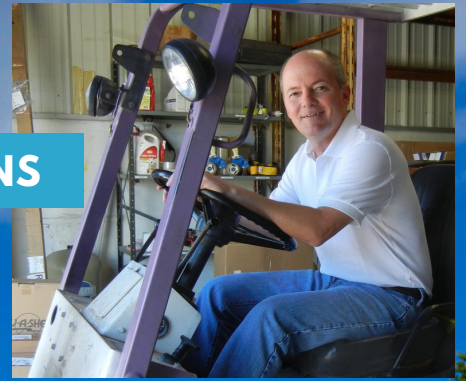
25 DESIGN CHECKLIST
Note your ideas and plan your project



Our Design Experts Create
Hundreds of Kitchens Every Year
GET YOUR FREE DESIGN TODAY



WELCOME FROM JEFF COLLINS



At Global Sales we provide comprehensive service based on two things – our extensive knowledge and commitment to earn and keep your business.

That is why I typically respond to each customer who contacts us. It enables me to match the customer with the perfect expert for every situation.

Our goal is to save you time, frustration, and money so you can focus on what matters most to you – your kitchen project. We offer time-tested products specifically for Bermuda and the Caribbean. Plus, we handle all the details, know the potential shipping pitfalls and how to avoid them.

Thanks for considering Global Sales. Our customers trust us and know they always get thoughtful service and solutions. Please visit our website for more product information. We look forward to working with you on your kitchen project!

– Jeff Collins, President of Global Sales

START WITH INSPIRATION

Get kitchen ideas and inspiration from magazines, design blogs and home improvement shows. Create a mood board of your favorite interior designs or save photos to Pinterest. There are so many places to search online to find inspiration for your cabinet styles, color palettes, fixtures, hardware, finishes and more. This guide includes many of our favorite kitchens from the manufacturers we use.

Here's several great magazines to check out for the latest styles and trends:

The Bermudian

Caribbean Living

Architectural Digest

Coastal Living

House Beautiful

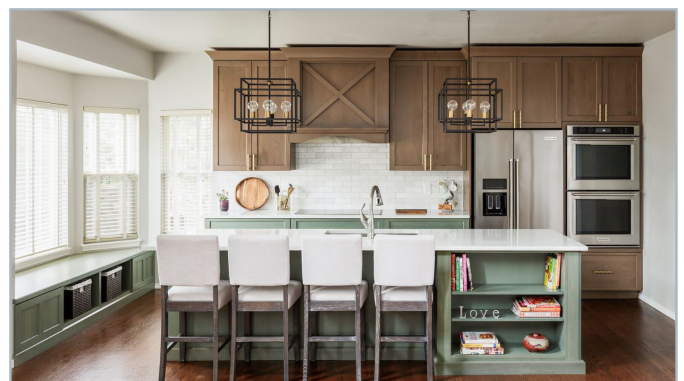
Elle Décor

Better Homes and Gardens



Many of our customers send us their Pinterest boards, sketches, dimensions and magazine photos of design spaces.

A PICTURE IS WORTH A THOUSAND WORDS





THE KITCHEN IS THE HEART OF YOUR HOME

The kitchen tends to be the center of your daily life, where everyone usually gathers. Whether it's beginning the day with a cup of coffee, coming together in the evening for a meal or celebrating with friends and family – the kitchen is the most important room in your home.

For a kitchen that works with your lifestyle, keep a notebook and jot down notes as you cook, clean, put away your groceries, use the appliances and gather for a meal. This information helps us create a space you will love.

KITCHEN PLANNING CONSIDERATIONS:

What design style and trends are your favorites?

What do you love most about your current kitchen?

Do small appliances and gadgets clutter your counters?

Do you have a cookbook collection you use frequently?

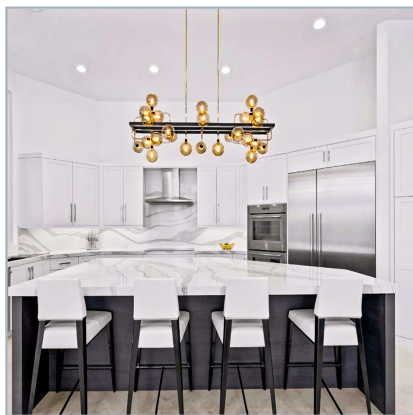
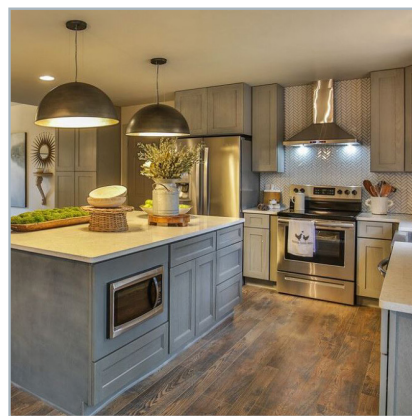
Is your kitchen also a command center, homework hub or office?

What do you feel is missing from your current kitchen?

DETERMINE YOUR STYLE

Check out different design styles for your favorite looks that reflect your personality. It's also important that your kitchen style blends with the overall look of your home. With 20+ design styles there is a lot to consider, but go with what speaks best to your lifestyle and personality.

- Traditional
- Modern
- Contemporary
- Farmhouse
- Mediterranean
- Transitional
- Rustic
- Tropical
- Eclectic
- Mid-Century Modern
- Asian
- Beach or Nautical
- Shabby Chic
- Bohemian
- Craftsman
- Scandinavian
- Industrial
- Minimalist
- Vintage
- Modern Farmhouse
- Glamour





Whether you are just getting started or ready to break ground, Global Sales offers a **free** kitchen design service for customers in Bermuda and the Caribbean. Many companies charge for this valuable benefit but we provide it for free. That's because we know when new customers experience our knowledge, service and pricing, they will become satisfied customers for life.

OUR EXPERTS CREATE DREAM KITCHENS

The Global Sales designers are experts who create hundreds of kitchens every year. These plans are not cookie-cutter designs but unique plans based on your wish list. Our experts start by learning about your space and goals. Then, the designer recommends products specifically for island climates with the most cost-effective options for your budget.



FOR A BIGGER ROOM THINK LIGHT & BRIGHT

You can create the illusion of natural light and space by adding glass doors and lighting to your cabinets. Showcase your glasses, china or collectibles and let the light play off of them to create a beautiful focal point. Be sure to include plenty of task lighting, such as under-cabinet lights to brighten up every area of your kitchen.

Two-tone cabinets are a very popular choice that visually expands your space. This look combines two different colored cabinets. One example is white cabinets over dark lower cabinets. Another look is lighter cabinets that contrast with a center island of darker-colored cabinets. Two-tone cabinets create visual interest and the illusion of depth and dimension, making this an ideal option for smaller kitchens.

Adding a Velux sky tube can also create brightness and help save on your electric bill by reducing the number of lightbulbs you need to illuminate your space.





MAXIMIZE YOUR SPACE

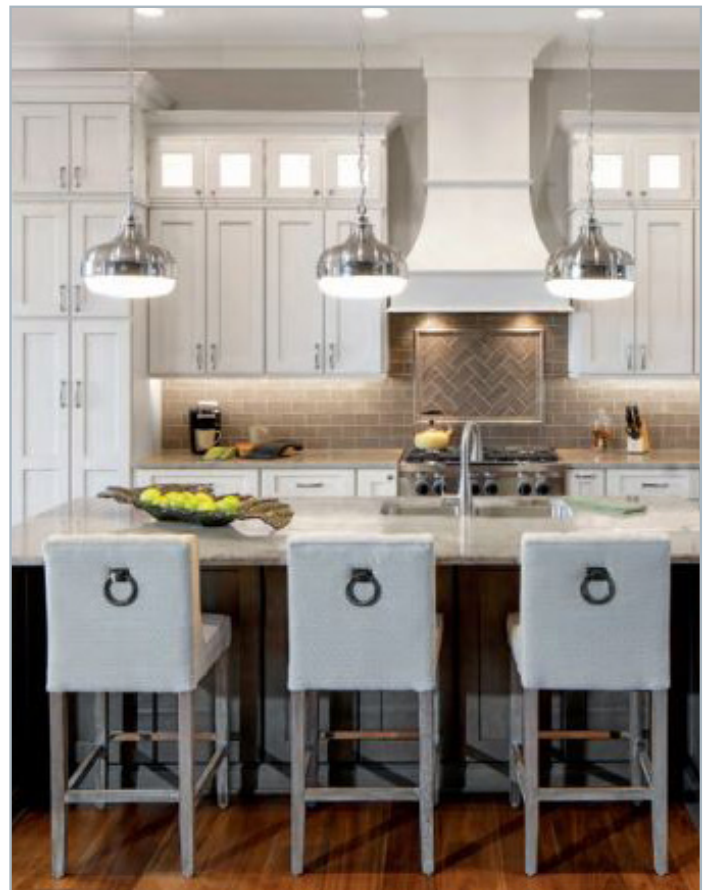
If you have high ceilings or a wall without windows, you may want to consider stacked cabinets. They feature a full-sized wall cabinet on the bottom, and a shorter cabinet above. Stacked cabinets make the most of your available space and give your kitchen a more finished look.

FUNCTIONALITY MEETS DESIGN

Many of our customers tell us, the space just “works”. This is because we think of kitchen design as one cohesive project. Our design experts help customers coordinate their whole look from countertop, cabinets, hardware and lighting, to flooring, appliances, and plumbing fixtures.

Often, we ask our customers to pick something they absolutely love, like a tile design or a cabinet finish. Then we make that item the test for all the other pieces that go in your kitchen. This makes the most of your room from floor to ceiling.

While the design is the first thing you notice in a kitchen, the layout also needs to work with your lifestyle. That’s why we also discuss how you typically use the space. This ensures a beautiful kitchen that’s also highly functional.



THE EXPORT EXPERTS FOR 40 YEARS

ORGANIZE IN STYLE

Our favorite kitchen projects include organizational pieces that help customers get the most out of their space. Factory installed cabinetry inserts, such as waste bins, cutlery dividers, and knife blocks enhance organization and storage plus increase the functionality of your work area.

A pull-out spice rack keeps your spices neatly organized, away from light and heat and close to your prep area.

HELPFUL STORAGE CONSIDERATIONS:

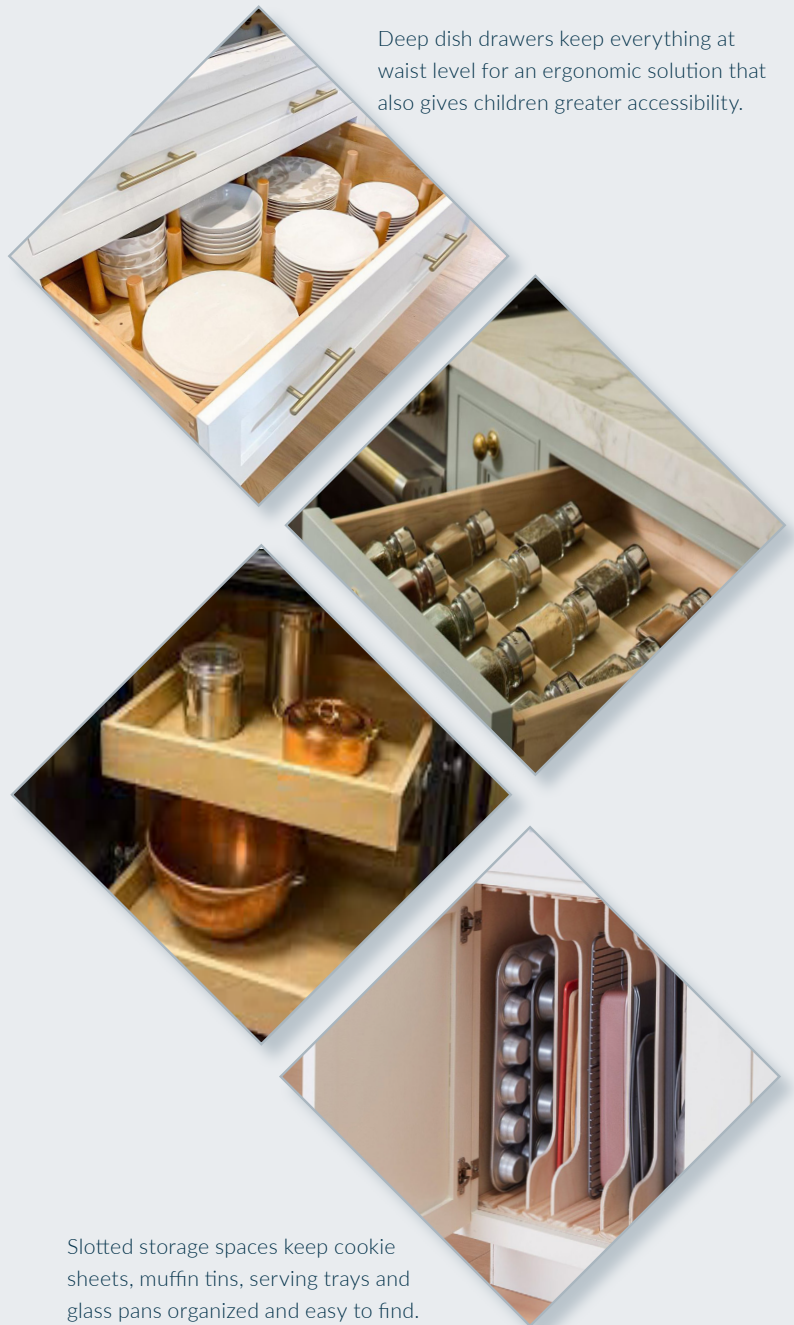
How do you want to store your cookware, appliances, etc.? Decide if shelves or drawers are better for your base cabinets.

Where do you like to do your prep work? Put a knife drawer with slots or drawers with spacing inserts.

Do you love your mixer, but don't want to see it? Consider a roll-out shelf or appliance garage.

Do you have collections you would like to showcase like glasses, china, pottery? Glass doors add elegance and let you display your favorite pieces.

Do you enjoy wine? Consider a wine rack or small wine refrigerator.



Deep dish drawers keep everything at waist level for an ergonomic solution that also gives children greater accessibility.

Slotted storage spaces keep cookie sheets, muffin tins, serving trays and glass pans organized and easy to find.

STORAGE OPTIONS

- Base cutting board cabinets
- Base wicker basket cabinets
- Corner appliance garage
- Cutlery trays and tray dividers
- Door-mounted spice racks
- File drawer base cabinets for desks
- Knee drawer cabinet for desks
- Lazy susan in wall or base cabinets
- Plate rack cabinets
- Pull-out pantry cabinet
- Roll-out trays
- Appliance garage
- Sink front tilt-out trays
- Waste baskets



YOUR NEW KITCHEN NEEDS MORE THAN JUST CABINETS

The floor plan and new cabinets are the main components of your new kitchen. And while it may take time to decide on your new cabinet style,, you are still not finished yet. There are other components to consider before your kitchen design is complete. Our design experts can recommend popular options that compliment your cabinets and complete the design look you want.

ADDITIONAL KITCHEN PRODUCTS:

- Cabinet Hardware
- Countertops
- Sink and Faucet
- Appliances
- Flooring
- Backsplash
- Lighting
- Wall Paint
- Windows and Doors

APPLIANCE SIZES VARY

We have found so many different appliance sizes in Bermuda and the Caribbean that we never assume you have a specific size. For this reason, it is important to measure each of your existing appliances to make sure the cabinets work perfectly.

Send us your model numbers so we can accurately render them in the plans. Also, this is a great time to rethink your appliances. If you plan to purchase new appliances, let us know. We can get quotes from our partner manufacturers and coordinate the shipping as part of your entire order. Either way, we will ensure the correct measurements are included before your cabinet layout is designed.

SELECT YOUR COUNTERTOPS

Your countertops are another important kitchen component and help anchor your cabinets. Counters provide workspace and can be used as freestanding islands, dining areas, bars, desks and also make beautiful table tops.


Global Sales offers many countertop options including our most popular brands: Corian and Cambria. Corian is very durable, looks great and is reasonably priced. While Cambria Quartz countertops are also durable and have the look and feel of natural stone but are usually the more expensive option. We also recommend options that ship safely to Bermuda and the Caribbean such as Granite and Butcher Block.

Deciding on all your materials in advance helps keep your project on-time and on-budget. This is another way our kitchen designers help. A designer has extensive experience with products that work well together, knows how to replicate trends and can advise on how to save money. The designers at Global Sales have years of expertise, know how to overcome layout challenges and will advise you on a variety of products options.




COMPLETE YOUR LOOK

Our design experts will recommend products to compliment your cabinets and countertops. Use the checklist on Page 25 to plan the kitchen of your dreams.



SINK
AND FAUCET



TILE BACKSPLASH
AND PAINT



LIGHTING
FIXTURES



FLOORING



APPLIANCES

Upgrades can make a big difference.

Consider soft closing drawers and doors.

This is one little luxury that you'll be so glad you chose.

OPEN WALLS BRING NEW OPPORTUNITIES

While your walls are open, it's the ideal time to make the tweaks that will take your home from good to great. Changes like adding under-cabinet lighting and running speaker wire or internet cables. What about potential plumbing upgrades in the kitchen or a neighboring room like a bar area?

OUTLETS IN ALL THE RIGHT PLACES

In addition to electric for your large appliances, you can move outlets to more convenient locations. Think about your countertop appliances and gadgets. Installing under-cabinet outlet strips are a great way to hide outlets and keep power cords out of the way. How about your personal electronics? Do you want to add a charging station into the back of a drawer or cabinet? A new kitchen installation is the perfect time to make the changes that best reflect your lifestyle.

CONSIDER YOUR ADJOINING SPACES

Unify adjoining spaces with complementary cabinetry like a buffet table, wet bar, entertainment unit, bookcases or shelving. You can achieve a cohesive, designer look by bringing matching elements into different parts of your space.

IS THERE ANYTHING ELSE YOU NEED FOR YOUR HOME

Many customers take advantage of our efficient shipping and consolidation services to bundle additional products with their kitchen order. If you have been meaning to replace that warped door, leaky bathroom facet or ceiling fan, consider adding it to your order and save on shipping.





CLIMATE CONSIDERATIONS

Our Design Team helps you select the right materials that stand up to coastal climates and resist warping or corrosion. For instance, when recommending your cabinet doors, we avoid mitered doors and really large doors because they can warp in island climates.

SOMETIMES IT HELPS TO SEE ACTUAL SAMPLES

While online shopping is quick and convenient, sometimes it really helps to see samples in person. We're happy to provide samples to you. The sample fees can be subtracted from the cost of your cabinetry when you place your order.

VISIT OUR TAMPA SHOWROOM

Zoom and email are ideal for many customers but some prefer to visit our Tampa, Florida Showroom to quickly get all the project details nailed down. Customers who visit our showroom always feel great about accomplishing weeks of work in just a day or two. Working with your designer in person is very helpful if you are on a tight timeline, want to source products for several rooms or want to maximize a planned trip to Florida.

CONSIDER A SHOWROOM VISIT TO:

- View samples of cabinets, counter tops, tile, flooring, etc.
- Make real-time changes to kitchen layouts
- Get in-person product consultation and detailed service
- Receive instant quotes on your project



THE EXPORT EXPERTS

Exporting Building Products

To Bermuda & the Caribbean Is

What We Do — and We Do It Well!



FROM THE BIG PICTURE TO THE SMALL DETAILS

At Global Sales we focus on the big picture of your project and at the same time we handle all the small things that make a big difference to your budget and schedule. We always send extra finishing pieces, properly mark all your items and stay on top of your order through our established relationships with manufacturers and shippers.

SKILLED IN FREIGHT CONSOLIDATION

Product consolidation and coordinating shipments from multiple sources can be frustrating to someone unfamiliar with the process. It can also become expensive when shippers levy storage charges or refuse to hold freight because it has not been coordinated to arrive at approximately the same time. Retail stores neither know nor care about these things. At Global Sales, we deal with these issues every day.

CUSTOMS PROCESS & PAPERWORK EXPERTISE

The process for clearing customs varies from country to country, but generally you must have accurate, fully descriptive commercial invoices for each item shipped. Store receipts that bear only codes or minimal descriptions are often rejected because the customs officers need to collect duty based on the exact classification of each product.

It is also important to verify that the invoice specifically matches the shipment. If items included on an invoice submitted to customs are not included in the shipment, you will still pay the duty. Omitting a shipped item from an invoice can bring even more dire consequences. We have an exceptional focus on coordinating shipments and paperwork to save our customers time and money.

We have served Bermuda and the Caribbean for over four decades. It's what we do and we do it well!

THE GLOBAL SALES DIFFERENCE

FREE DESIGN SERVICE

We offer a free design service to customers in Bermuda and the Caribbean. There are no additional costs for design renderings, consultations, or quoting different product options.

Global Sales even provides two rounds of design revisions for free. Any additional revisions are \$75 each. We will earn your business and delight you with our service, knowledge, and affordability.

WE KNOW LOCAL CONSTRUCTION

We have decades of experience with construction methods used in Bermuda and the Caribbean. We know how you build, the regulations and which materials are the right ones to order.

The remote nature of island installation can be challenging and when workers are on-site, time is money. We plan ahead by sending touch-up kits, additional trim and finishing products.

TOP CABINET LINES

Global Sales partners with a number of industry-leading cabinet manufacturers to provide you with the best solutions for your project and budget.

And, we only sell cabinets made of materials that will hold up in the island climates of Bermuda and the Caribbean. We do not offer any inferior materials or flimsy construction cabinets.

INDUSTRY-LEADING PRODUCTS

Global Sales sources everything you need for your kitchen project from cabinets and countertops to hardware, tile, plumbing fixtures, flooring, lighting, windows and more.

Global Sales has been doing this for 40 years and has relationships with the top manufacturers. Plus, we have simplified the entire process so you get the right materials, and sizes for your project.

WE SAVE YOU TIME AND MONEY

We consolidate all products from each manufacturer so your entire project arrives together. And, we pack the shipping containers at our 100,000 square foot warehouse to provide exceptional shipping value.

Global Sales knows the process for clearing customs in each country so your entire shipment arrives on-time with the proper paperwork.

WARRANTY PROGRAM

Many manufacturers will only honor warranties within the United States. Once the products are shipped outside the US, the warranty is void. Global Sales solves this problem by extending the warranties to our customers in Bermuda and the Caribbean at no additional cost.





TESTIMONIALS

We work closely with our customers to design kitchens, recommend and order the right products and ship everything to the islands. The most rewarding part of a project is when we hear from our customers after the project is complete. Here are just a few of the many wonderful notes we received from our customers about their experiences with Global Sales.



"I have worked with Global Sales for approximately 10 years for two different projects. I have always been satisfied with their punctual response and the professionalism. Whatever you need, they go out of their way to see if they can get it. I would recommend Global Sales anytime."

- Nikeisha W. in Bermuda

"I work with Global Sales because of the value for the money and efficiency of getting what I need. Four or five years ago someone recommended them to me for getting my building supplies. We started out small and once I found out what they could do, it hasn't stopped since. We did about 17 shipments last year."

- Paul F. Owner of Island Home Development



Sue and I are delighted with the finished result, and we have high praise for Global Sales. Your knowledge and experience, honesty, responsiveness, excellent customer service and keen prices all had a huge positive impact on our project.

We are more than content to recommend (and indeed have already recommended) your company to friends who are thinking of re-furbishing (or installing) a kitchen.

- Adrian H. in Bermuda

TESTIMONIALS

"We thought you'd like to see some pictures of our brand new kitchen, thanks to Global Sales. Thanks Jeff, David, Julie and all who were involved in making our dreams and vision come to fruition. Thanks again!"

- Chris and Nina in Bermuda



"I would just like to say it was indeed a pleasure working with Jeff and the team at Global Sales again, over the years working with them in Bermuda, I have never been disappointed. My house in St. Kitts is truly a testimony of the service and quality of the products they provide. A job well done, thanks again for your commitment and assistance during the building of this project."

- Cliff D. in St. Kitts

It's always such a pleasure to work with the stellar team at Global Sales and I have to especially thank the team for their assistance on this kitchen. Every step of the project went smoothly, I'm extremely happy with the results. I would certainly recommend Global Sales to anyone else who is considering a kitchen renovation. Thanks again!

- Allen in USVI



CHECK OUT WHAT OUR CUSTOMERS ARE SAYING ABOUT GLOBAL SALES



3 SIMPLE STEPS TO YOUR DREAM KITCHEN

STEP 1: LET'S TALK ABOUT YOUR PROJECT

Our flexible cabinet design experts are here to help with insights and ideas. You can call, email or Zoom. Some of the things we will cover on our first call:

Do you have a time frame? What is your budget? Have you chosen a cabinet style or do you need our help? What finishes would you like? What are your style preference for countertops, hardware, backsplash, plumbing, fixtures, flooring, and lighting? Do you have any inspiration photos to share?

Next, we get information about your space. A sketch with dimensions is great and photos also help. Our Kitchen Measuring Guide (see Page 22) is a helpful tool and we are happy to walk you through the measuring process. If you have architectural drawings, those will work as well.

STEP 2: YOUR COMPLIMENTARY DESIGN

Using your measurements, budget and wish list, we develop a custom design, including a floor plan and elevations. We set up a call to go over your design, provide a detailed quote and answer your questions.

STEP 3: LET'S FINALIZE YOUR DESIGN AND PLACE THE ORDER.

Our design team will continue to work with you to make sure your final design, materials and finishes come together for the kitchen of your dreams. If, after two rounds of revisions, you would like additional changes,, we charge a flat fee of just \$75 for each set of revisions. If you have already put down a deposit toward your new cabinets, revisions will be made at no charge. For most cabinet orders, a fifty percent deposit is due with your order. The balance is due prior to shipping. For shorter time frames, full payment may be required at the time of your order.

GET STARTED TODAY

ONE-STOP SHOP FOR BUILDING SUPPLIES

For over 40 years, Global Sales has partnered with industry-leading manufacturers to bring top products to home owners and builders. We are your one-stop shop for all your home improvement projects, building supplies and construction materials, including:

- Windows, Doors, Entry Doors and Shutters
- Bathroom Remodels and Shower Enclosures
- Flooring and Tile
- Lumber, Steel, Drywall, Trim Moulding
- Lighting (indoor and outdoor)
- Plumbing Fixtures and Sinks
- Appliances and Furniture
- Outdoor Kitchens, Patio Pavers and More

Learn how our purchasing,
Consolidation and shipping services
Will make your next building project a success



THE EXPORT EXPERTS FOR 40 YEARS

KITCHEN MEASURING GUIDE

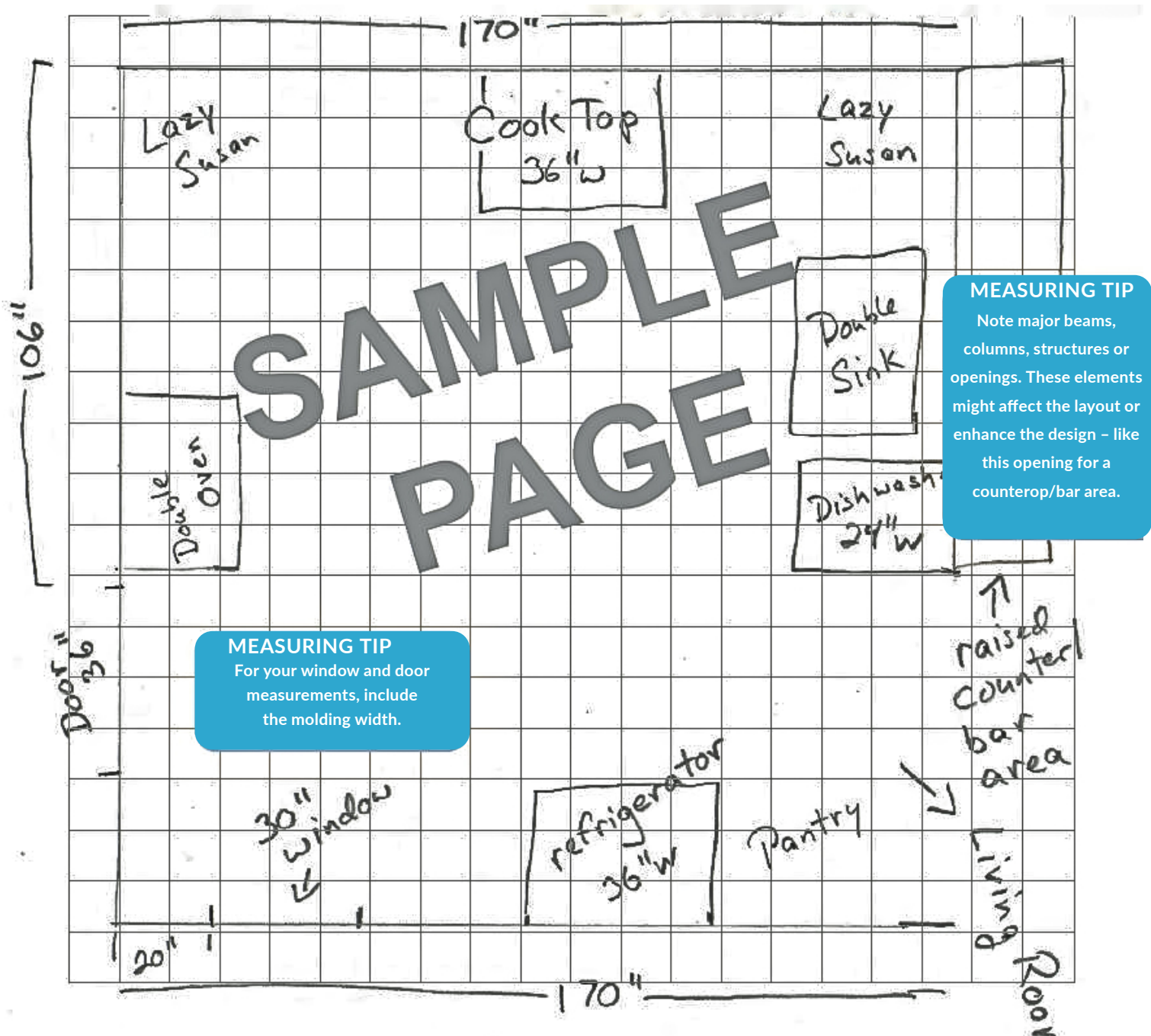
Refer to the sample page below then draw
your own kitchen on the next page

READY TO GET STARTED?

There are just a few measurements we need to create a kitchen rendering for you. Please see the sample below and then draw your own space on the empty grid on next page.

BE SURE TO INDICATE THE LOCATION OF:

✓ APPLIANCES ✓ WINDOWS & DOORS ✓ SINKS ✓ OPEN WALLS/ADJACENT ROOMS



YOUR KITCHEN MEASUREMENTS

Draw your space including all dimensions below

Refer to the sample page as a guide

You can also send us a sketch or blueprint



YOUR KITCHEN INFORMATION

We want to know your design ideas, measurements and any other details about your kitchen, Complete this page and send us your information in an email, fax or we can chat over the phone or schedule a Zoom call. Use whichever method you prefer:

Email global@global-sales.us

Call: (813) 236-9077

Fax: 813- 236-9214

WINDOWS AND DOORS

Number of Windows: _____

Number of Doors: _____

Please indicate location with width and height on Page 23

CEILING

Height : _____

Same height everywhere? ☐ Yes ☐ No

Would you like cabinets up to the ceiling? ☐ Yes ☐ No

APPLIANCES

Please supply the dimension or model number of each

Refrigerator: _____ "w _____ "h

Refrigerator Model Number: _____

Oven: _____ "w _____ "h

Oven Model Number: _____

Indicate if Single Oven, Double Oven or Oven/Microwave Combo _____

Oven Range Hood: ☐ Yes ☐ No ☐ Microwave

Dishwasher: ☐ Yes ☐ No

Dishwasher Model Number: _____

Other Information: _____

Will you need new appliances? ☐ Yes ☐ No

INDIVIDUAL STYLE AND KITCHEN CABINET NOTES:

Tell us about your style: traditional, modern, contemporary, etc. and include your cabinet and hardware wish list.

ROOM NOTES AND OTHER CONSIDERATIONS:

Please tell us more about your space. Include sun exposure, how your kitchen connects with other rooms, architectural features to highlight and any other info.



KITCHEN DESIGN CHECKLIST

CABINETS

Style Ideas

Budget

HARDWARE

Style Ideas

Budget

COUNTERTOPS

Style Ideas

Budget

SINK & FAUCET

Style Ideas

Budget

BACKSPLASH

Style Ideas

Budget

LIGHTING

Style Ideas

Budget

FLOORING

Style Ideas

Budget

APPLIANCES

Style Ideas

Budget

OTHER IDEAS

GET THE KITCHEN OF YOUR DREAMS

SERVING BERMUDA & THE CARIBBEAN FOR 40 YEARS



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